

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 03743 070647Z

13

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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P R 070534Z SEP 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 0785

UNCLAS KUWAIT 3743

FROM EMBASSY DOHA

FOR PETER HALE, OITP

EO 11652: NA

TAGS: BEXP QA

SUBJ: TRADE OPPORTUNITY: 200,000 TONS CEMENT

REF: HALE-CROCKER TELECON 8/28/74; YOUR TELEX 8/30/74

1. APPRECIATE YOUR QUICK RESPONSE TO INQUIRY. AGENT FOR GOQ STATES GOVT WILLING TO TAKE DELIVERY 20,000 TONS BAGGED CEMENT PER MONTH OVER NEXT TEN MONTHS. DOHA PORT CAN HANDLE THIS QUANTITY WITH NO DIFFICULTY.

2. CEMENT SHORTAGE HERE CRITICAL AND GOQ MUST PLACE ORDER WITHIN ONE WEEK. ANY INTERESTED US FIRMS SHOULD TELEX AGENT, ALMANA TRADING CO, ATTENTION S.H. JAWAD, WITH CIF QUOTATION ASAP. RATE OF DOLS 80-85 PER TON WILL BE COMPETITIVE. THREE PERCENT PERFORMANCE BOND REQUIRED. DUE TIME ELEMENT, REQUEST YOU CONTACT SEVERAL FIRMS DIRECT RATHER THAN PUBLISHING AS TRADE OPPORTUNITY.

3. AGENT'S TELEX IS 4221 DH RPT 4221 DH; CABLE "AL-MANCO". STOLTZFUS

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NNN

Message Attributes

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Disposition Date: 01 JAN 1960
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